## BALANCE SHEET

As of Mar. 31st, 2010

|  |  |  | Unith |
| :---: | :---: | :---: | :---: |
| ASSETS | Code | Ending Balance | Beginning Balance |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0}+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 | 284.835.433.062 | 341.515.700.876 |
| I. Cash and cash equivalents | 110 | 157.183.792.836 | 204.756.220.545 |
| 1. Cash | 111 | 12.183.792.836 | 12.756.220.545 |
| 2. Cash equivalents | 112 | 145.000.000.000 | 192.000.000.000 |
| II. Short-term financial investments | 120 | 5.000.000.000 | 5.000.000.000 |
| 1. Short-term investments | 121 | 5.000.000.000 | 5.000.000.000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |
| III. Receivables | 130 | 30.924.570.653 | 43.236.261.723 |
| 1. Trade accounts receivables | 131 | 20.343.208.592 | 32.991.133.877 |
| 2. Advances to suppliers | 132 | 7.370.347.919 | 5.360.517.843 |
| 3. Short-term internal receivables | 133 |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |
| 5. Other receivables | 138 | 3.642.416.052 | 5.316.011.913 |
| 6. Provision for short-term bad receivables | 139 | (431.401.910) | (431.401.910) |
| IV. Inventories | 140 | 81.126.323.522 | 70.835.265.816 |
| 1. Inventories | 141 | 82.508.794.205 | 72.217.736.499 |
| 2. Provision for devaluation of inventories | 149 | (1.382.470.683) | (1.382.470.683) |
| V. Other short-term assets | 150 | 10.600.746.051 | 17.687.952.792 |
| 1. Short-term prepaid expenses | 151 | 844.681.348 | 1.038.462.369 |
| 2. VAT deductible |  |  | 7.544.602.320 |
| 3. Tax and accounts receivable from State budget | 152 | 3.267.034.810 | 875.758.606 |
| 4. Other short-term assets | 158 | 6.489.029.893 | 8.229.129.497 |
|  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0} \mathbf{+ 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 | 422.620.404.004 | 395.293.498.110 |
| I. Long-term receivables | 210 |  |  |
| 1. Long-term receivables from customers | 211 |  |  |
| 3. Long-term inter-company receivables | 212 |  |  |
| 4. Other long-term receivables | 213 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |
| II. Fixed assets | 220 | 394.481.590.076 | 366.590.815.113 |
| 1. Tangible fixed assets | 221 | 161.995.722.891 | 166.013.429.442 |
| - Historical cost | 222 | 316.176.825.358 | 315.204.470.260 |
| - Accumulated depreciation | 223 | (154.181.102.467) | (149.191.040.818) |
| 2. Finance leases fixed assets | 224 |  |  |
| - Historical cost | 225 |  |  |
| - Accumulated depreciation | 226 |  |  |
| 3. Intangible fixed assets | 227 | 1.820.007.335 | 1.944.205.019 |
| - Historical cost | 228 | 3.042.539.152 | 3.042.539.152 |
| - Accumulated depreciation | 229 | (1.222.531.817) | (1.098.334.133) |
| 4. Construction in progress expenses | 230 | 230.665.859.850 | 198.633.180.652 |
| III. Property investment | 240 |  |  |
| - Historical cost | 241 |  |  |
| - Accumulated depreciation (*) | 242 |  |  |
| IV. Long-term financial investments | 250 | 14.161.955.163 | 14.161.955.163 |
| 1. Investment in subsidiaries | 251 |  |  |
| 2. Investment in joint-venture | 252 | 2.774.805.000 | 2.774.805.000 |
| 3. Other long-term investments | 258 | 25.990.583.763 | 25.990.583.763 |
| 4. Provision for devaluation of long-term finance investment | 259 | (14.603.433.600) | (14.603.433.600) |
| V. Other long-term assets | 260 | 13.976.858.765 | 14.540.727.834 |
| 1. Long-term prepaid expenses | 261 | 13.976.858.765 | 14.540.727.834 |
| 2. Deferred income tax assets | 262 |  |  |
| 3. Others | 268 |  |  |
|  |  |  |  |
| TOTAL ASSETS ( $\mathbf{2 7 0 = 1 0 0 + 2 0 0 \text { ) }}$ | 270 | 707.455.837.066 | 736.809.198.986 |


| CAPITAL SOURCE | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 | 179.301.399.175 | 213.556.430.725 |
| I. Short-term liabilities | 310 | 118.418.378.642 | 157.211.102.969 |
| 1. Short-term borrowing and debts | 311 | 26.704.150.189 | 43.658.720.078 |
| 2. Trade accounts payable | 312 | 63.345.818.847 | 75.147.492.654 |
| 3. Advances from customers | 313 | 1.532.790.642 | 3.413.381.311 |
| 4. Taxes and liabilities to State budget | 314 | 686.580 .513 | 4.569.796.010 |
| 5. Payable to employees | 315 | 955.958.404 | 1.265.608.831 |
| 6. Payable expenses | 316 | 18.803.329.686 | 23.357.036.009 |
| 7. Accounts payables-Affiliate | 317 |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |
| 9. Other short-term payables | 319 | 6.389.750.361 | 5.799.068.076 |
| II. Long-term liabilities | 320 | 60.883.020.533 | 56.345.327.756 |
| 1. Long-term accounts payables-Trade | 321 |  |  |
| 2. Long-term accounts payables-Affiliate | 322 |  |  |
| 3. Other long-term payables | 323 | 6.025.228.777 | 1.487.536.000 |
| 4. Long-term borrowing and debts | 324 | 53.999.998.016 | 53.999.998.016 |
| 5. Deferred income tax | 325 |  |  |
| 6. Provision for unemployment allowance | 326 | 857.793.740 | 857.793.740 |
|  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 | 528.154.437.891 | 523.252.768.261 |
| I. Capital sources and funds | 410 | 528.154.437.891 | 521.579.075.484 |
| 1. Paid-in capital | 411 | 154.207 .820 .000 | 154.207.820.000 |
| 2. Capital surplus | 412 | 302.726.583.351 | 302.726.583.351 |
| 4. Treasury stock | 413 |  |  |
| 5. Assets revaluation difference | 414 |  |  |
| 6. Foreign exchange difference | 415 |  | (713.800.503) |
| 7. Investment and development fund | 416 | 39.909.445.831 | 14.018.170.003 |
| 8. Financial reserve fund | 417 | 7.155.431.382 | 4.291.431.382 |
| 9. Other fund belong to owner's equity | 418 |  |  |
| 10. Retained profit | 419 | 24.155.157.327 | 47.048.871.251 |
| II. Budget sources | 420 |  | 1.673.692.777 |
| 1. Bonus and welfare fund | 421 |  | 1.673.692.777 |
| 2. Budgets | 422 |  |  |
| 3. Budget for fixed asset | 423 |  |  |
|  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 430 | 707.455.837.066 | 736.809.198.986 |

OFF BALANCE SHEET ITEMS

| ITEMS | Ending Balance | Beginning Balance |
| :---: | :---: | :---: |
| 1. Leasehold assets |  |  |
| 2. Materials and goods kept or processed for others |  |  |
| 3. Goods deposited by others |  |  |
| 4. Bad debts already treated |  |  |
| 5. Foreign currencies : |  |  |
| - USD | 123.326,33 | 74.384,54 |
| - EUR | 21,42 | 21,42 |
| 6. Subsidies of state budget |  |  |
| 7. Depreciation fund |  |  |
| 8. Capital depreciation base | 155.403.634.284 | 150.289.374.951 |

## INCOME STATEMENT

Quarter 1/ 2010
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 144.563.584.045 | 121.827.380.198 | 144.563.584.045 | 121.827.380.198 |
| 2. Deductions | 02 |  | 971.244.959 | 497.555 .431 | 971.244.959 | 497.555.431 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 )}$ | 10 |  | 143.592.339.086 | 121.329.824.767 | 143.592.339.086 | 121.329.824.767 |
| 4. Cost of goods sold | 11 | VI. 27 | 110.851.339.086 | 86.938.912.520 | 110.851.339.086 | 86.938.912.520 |
| 5. Gross profit (20=10-11) | 20 |  | 32.740.675.260 | 34.390.912.247 | 32.740.675.260 | 34.390.912.247 |
| 6. Financial Income | 21 | VI. 26 | 3.271.325.377 | 3.308.436.972 | 3.271.325.377 | 3.308.436.972 |
| 7. Financial Expenses | 22 | VI. 28 | 816.284.250 | 1.270.399.588 | 816.284 .250 | 1.270.399.588 |
| - Include: Interest expense | 23 |  | 784.048.746 | 309.064.200 | 784.048.746 | 309.064.200 |
| 8. Selling Expenses | 24 |  | 22.360.942.795 | 17.576.038.354 | 22.360.942.795 | 17.576.038.354 |
| 9. General and Administrative Expenses | 25 |  | 8.417.513.410 | 7.198.455.168 | 8.417.513.410 | 7.198.455.168 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 4.417.260.182 | 11.654.456.109 | 4.417.260.182 | 11.654.456.109 |
| 11. Other Income | 31 |  | 4.443.813.096 | 788.279 .903 | 4.443.813.096 | 788.279 .903 |
| 12. Other Expenses | 32 |  | 74.513.244 | 365.287.335 | 74.513.244 | 365.287.335 |
| 13. Other profit ( 40=31-32) | 40 |  | 4.369.299.852 | 422.992.568 | 4.369.299.852 | 422.992.568 |
| 14. Profit before tax ( $50=30+40)$ | 50 |  | 8.786.560.034 | 12.077.448.677 | 8.786.560.034 | 12.077.448.677 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 633.616.344 | 1.658.345.879 | 633.616.344 | 1.658.345.879 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 8.152.943.690 | 10.419.102.798 | 8.152.943.690 | 10.419.102.798 |
| 18. Earning per share | 70 |  | 529 | 676 | 529 | 676 |

CASH FLOW STATEMENT
Year 2009 (Indirect method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/2010 | Quarter 1/ 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 8.786.560.034 | 12.077.448.677 |
| 2. Adjustment in accounts |  |  | 4.799.973.946 | 10.869.903.774 |
| Fixed assets depreciation | 02 |  | 4.015.925.200 | 11.360 .909 .822 |
| Provisions | 03 |  |  | 1.620.667.700 |
| Unrealized foreign exchange difference loss/gain | 04 |  |  | 138.049.134 |
| Loss/gain from investment | 05 |  |  | (2.558.787.082) |
| Interest expenses | 06 |  | 784.048 .746 | 309.064.200 |
| 3. Operating profit before the changes of current capital | 08 |  | 13.586.533.980 | 22.947.352.451 |
| Changes in accounts receivable | 09 |  | (12.311.691.070) | 1.475.540.560 |
| Changes in inventories | 10 |  | 11.090.669.244 | 12.688.885.742 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (34.909.508.830) | (12.463.191.289) |
| Changes in prepaid expenses | 12 |  | 193.781.024 | (931.352.539) |
| Paid interest | 13 |  | (784.048.746) | (309.064.200) |
| Paid corporate income tax | 14 |  | (1.608.418.013) |  |
| Other receivables | 15 |  | 4.443.813.096 | 714.643 .539 |
| Other payables | 16 |  | (74.513.244) | (365.287.335) |
| Net cash provided by (used in) operating activities | 20 |  | (20.373.382.559) | 23.757.526.929 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (60.412.161.285) | (4.566.826.718) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  | 73.636.364 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (63.000.000.000) | (10.000.000.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 110.000.000.000 |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 3.259.946.429 | 2.485.150.718 |
| Net cash used in investing activities | 30 |  | (10.152.214.856) | (12.008.039.636) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  | (543.677.406) |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  | 6.020.680.790 |
| 4. Cash paid to principal debt | 34 |  | (17.046.830.294) | (25.241.568.048) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  | (15.420.782.000) |
| Net cash (used in) provided by financing activities | 40 |  | (17.046.830.294) | (35.185.346.664) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0} \mathbf{= 2 0 + 3 0 + 4 0 )}$ | 50 |  | (47.572.427.709) | (23.435.859.371) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 204.756.220.545 | 30.533.213.380 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 |  | 157.183.792.836 | 7.097.354.009 |

