## **BALANCE SHEET**

As of Mar. 31st, 2010

Unit: VND

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ASSETS	Code	Ending Balance	Beginning Balance	
A CHART TERM ACCETS (100-110-120-120-140-150)	100	294 925 422 072	241 515 700 977	
A. SHORT-TERM ASSETS (100=110+120+130+140+150)  I. Cash and cash equivalents	110	284.835.433.062 157.183.792.836	341.515.700.876 204.756.220.545	
1. Cash	110	12.183.792.836	12.756.220.545	
2. Cash equivalents	112	145.000.000.000	192.000.000.000	
II. Short-term financial investments	120	5.000.000.000	5.000.000.000	
1. Short-term investments	120	5.000.000.000	5.000.000.000	
2. Provision for devaluation of short-term security investments	121	3.000.000.000	3.000.000.000	
III. Receivables	130	30.924.570.653	43.236.261.723	
Trade accounts receivables	131	20.343.208.592	32.991.133.877	
	132	7.370.347.919	5.360.517.843	
Advances to suppliers     Short-term internal receivables	132	7.570.547.919	3.300.317.843	
4. Receivable in accordance with contracts in progress	134	2 (42 41 ( 052	5.216.011.012	
5. Other receivables	138	3.642.416.052	5.316.011.913	
6. Provision for short-term bad receivables	139	(431.401.910)	(431.401.910)	
IV. Inventories	140	81.126.323.522	70.835.265.816	
1. Inventories	141	82.508.794.205	72.217.736.499	
2. Provision for devaluation of inventories	149	(1.382.470.683)	(1.382.470.683)	
V. Other short-term assets	150	10.600.746.051	17.687.952.792	
1. Short-term prepaid expenses	151	844.681.348	1.038.462.369	
2. VAT deductible			7.544.602.320	
3. Tax and accounts receivable from State budget	152	3.267.034.810	875.758.606	
4. Other short-term assets	158	6.489.029.893	8.229.129.497	
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200	422.620.404.004	395.293.498.110	
I. Long-term receivables	210	122102011011001	070.270.170.110	
Long-term receivables from customers	211			
3. Long-term inter-company receivables	212			
4. Other long-term receivables	213			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220	394.481.590.076	366.590.815.113	
Tangible fixed assets	221	161.995.722.891	166.013.429.442	
- Historical cost	222	316.176.825.358	315.204.470.260	
- Accumulated depreciation	223	(154.181.102.467)	(149.191.040.818)	
2. Finance leases fixed assets	224	(137.101.102.707)	(177.171.070.010)	
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227	1.820.007.335	1.944.205.019	
- Historical cost	228	3.042.539.152	3.042.539.152	
- Accumulated depreciation	229	(1.222.531.817)	(1.098.334.133)	
Construction in progress expenses	230	230.665.859.850	198.633.180.652	
* * *		230.003.839.830	190.033.100.032	
III. Property investment	240			
- Historical cost	241			
- Accumulated depreciation (*)	242	14161077163	14161000163	
IV. Long-term financial investments	250	14.161.955.163	14.161.955.163	
1. Investment in subsidiaries	251	2	2 = 1 00 = 0 = 0	
2. Investment in joint-venture	252	2.774.805.000	2.774.805.000	
3. Other long-term investments	258	25.990.583.763	25.990.583.763	
4. Provision for devaluation of long-term finance investment	259	(14.603.433.600)	(14.603.433.600)	
V. Other long-term assets	260	13.976.858.765	14.540.727.834	
1. Long-term prepaid expenses	261	13.976.858.765	14.540.727.834	
2. Deferred income tax assets	262			
3. Others	268			
TOTAL ASSETS (270=100+200)	270	707.455.837.066	736.809.198.986	
101AL ASSE15 (2/0-100+200)	270	707.733.037.000	750.007.170.700	

CAPITAL SOURCE	Code	<b>Ending Balance</b>	Beginning Balance	
1 1 1 1 N 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	200	150 201 200 155	212 556 420 525	
A. LIABILITIES (300= 310+330)	300	179.301.399.175	213.556.430.725	
I. Short-term liabilities	310	118.418.378.642	157.211.102.969	
1. Short-term borrowing and debts	311	26.704.150.189	43.658.720.078	
2. Trade accounts payable	312	63.345.818.847	75.147.492.654	
3. Advances from customers	313	1.532.790.642	3.413.381.311	
4. Taxes and liabilities to State budget	314	686.580.513	4.569.796.010	
5. Payable to employees	315	955.958.404	1.265.608.831	
6. Payable expenses	316	18.803.329.686	23.357.036.009	
7. Accounts payables-Affiliate	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319	6.389.750.361	5.799.068.076	
II. Long-term liabilities	320	60.883.020.533	56.345.327.756	
Long-term accounts payables-Trade	321			
2. Long-term accounts payables-Affiliate	322			
3. Other long-term payables	323	6.025.228.777	1.487.536.000	
4. Long-term borrowing and debts	324	53.999.998.016	53.999.998.016	
5. Deferred income tax	325			
6. Provision for unemployment allowance	326	857.793.740	857.793.740	
B. OWNER'S EQUITY (400= 410+430)	400	528.154.437.891	523.252.768.261	
I. Capital sources and funds	410	528.154.437.891	521.579.075.484	
1. Paid-in capital	411	154.207.820.000	154.207.820.000	
2. Capital surplus	412	302.726.583.351	302.726.583.351	
4. Treasury stock	413			
5. Assets revaluation difference	414			
6. Foreign exchange difference	415		(713.800.503)	
7. Investment and development fund	416	39.909.445.831	14.018.170.003	
8. Financial reserve fund	417	7.155.431.382	4.291.431.382	
9. Other fund belong to owner's equity	418			
10. Retained profit	419	24.155.157.327	47.048.871.251	
II. Budget sources	420		1.673.692.777	
Bonus and welfare fund	421		1.673.692.777	
2. Budgets	422			
3. Budget for fixed asset	423			
TOTAL RESOURCES (430= 300+400)	430	707.455.837.066	736.809.198.986	

## OFF BALANCE SHEET ITEMS

ITEMS	Ending Balance	Beginning Balance		
1. Leasehold assets				
2. Materials and goods kept or processed for others				
3. Goods deposited by others				
4. Bad debts already treated				
5. Foreign currencies :				
- USD	123.326,33	74.384,54		
- EUR	21,42	21,42		
6. Subsidies of state budget				
7. Depreciation fund				
8. Capital depreciation base	155.403.634.284	150.289.374.951		

## **INCOME STATEMENT**

**Quarter 1/2010** 

Unit: VND

Items		Note	Quar	ter 1	Accumulation from the beginning of this year to the ending of this period		
Tellis	<del>                               </del>		Year 2009	Year 2010 Year 2009			
	-		1 car 2010	1 car 2007	1 car 2010	1 car 200)	
1. Revenue of sales and services	01	VI.25	144.563.584.045	121.827.380.198	144.563.584.045	121.827.380.198	
2. Deductions	02		971.244.959	497.555.431	971.244.959	497.555.431	
3. Net sales and services (10 = 01- 02)	10		143.592.339.086	121.329.824.767	143.592.339.086	121.329.824.767	
4. Cost of goods sold	11	VI.27	110.851.339.086	86.938.912.520	110.851.339.086	86.938.912.520	
5. Gross profit (20 = 10 -11 )	20		32.740.675.260	34.390.912.247	32.740.675.260	34.390.912.247	
6. Financial Income	21	VI.26	3.271.325.377	3.308.436.972	3.271.325.377	3.308.436.972	
7. Financial Expenses	22	VI.28	816.284.250	1.270.399.588	816.284.250	1.270.399.588	
- Include: Interest expense	23		784.048.746	309.064.200	784.048.746	309.064.200	
8. Selling Expenses	24		22.360.942.795	17.576.038.354	22.360.942.795	17.576.038.354	
9. General and Administrative Expenses	25		8.417.513.410	7.198.455.168	8.417.513.410	7.198.455.168	
10. Net operating profit $[30 = 20 + (21 - 22) - (24 + 25)]$	30		4.417.260.182	11.654.456.109	4.417.260.182	11.654.456.109	
11. Other Income	31		4.443.813.096	788.279.903	4.443.813.096	788.279.903	
12. Other Expenses	32		74.513.244	365.287.335	74.513.244	365.287.335	
13. Other profit (40=31 - 32)	40		4.369.299.852	422.992.568	4.369.299.852	422.992.568	
14. Profit before $\tan (50 = 30 + 40)$	50		8.786.560.034	12.077.448.677	8.786.560.034	12.077.448.677	
15. Current corporate income tax expenses	51	VI.30	633.616.344	1.658.345.879	633.616.344	1.658.345.879	
16. Deferred corporate income tax expenses	52	VI.30					
17. Profit after tax (60=50-51-52)	60		8.152.943.690	10.419.102.798	8.152.943.690	10.419.102.798	
18. Earning per share	70		529	676	529	676	

## CASH FLOW STATEMENT

Year 2009 (Indirect method)

Unit: VND

			Unit: VND		
Items	Code	Note	Accumulation		
			Quarter 1/ 2010	Quarter 1/ 2009	
I CACH ELOWICEDOM OPEDATING A CTIVITIES					
I. CASH FLOWS FROM OPERATING ACTIVITIES:  1. Profit before tax	0.1		0.707.570.024	12.077.448.677	
2. Adjustment in accounts	01		8.786.560.034		
	02		4.799.973.946	10.869.903.774	
Fixed assets depreciation	02		4.015.925.200	11.360.909.822	
Provisions	03			1.620.667.700	
Unrealized foreign exchange difference loss/gain	04			138.049.134	
Loss/gain from investment	05		<b>-</b> 0.4.0.40. <b>-</b> 4.6	(2.558.787.082)	
Interest expenses	06		784.048.746	309.064.200	
3. Operating profit before the changes of current capital	08		13.586.533.980	22.947.352.451	
Changes in accounts receivable	09		(12.311.691.070)	1.475.540.560	
Changes in inventories	10		11.090.669.244	12.688.885.742	
Changes in trade payables (exclude interest payable, income tax payable)	11		(34.909.508.830)	(12.463.191.289)	
Changes in prepaid expenses	12		193.781.024	(931.352.539)	
Paid interest	13		(784.048.746)	(309.064.200)	
Paid corporate income tax	14		(1.608.418.013)		
Other receivables	15		4.443.813.096	714.643.539	
Other payables	16		(74.513.244)	(365.287.335)	
Net cash provided by (used in) operating activities	20		(20.373.382.559)	23.757.526.929	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		(60.412.161.285)	(4.566.826.718)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22			73.636.364	
3. Cash paid for lending or purchase debt tools of other companies	23		(63.000.000.000)	(10.000.000.000)	
4. Withdrawal of lending or resale debt tools of other companies	24		110.000.000.000		
5. Cash paid for joining capital in other companies	25				
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		3.259.946.429	2.485.150.718	
Net cash used in investing activities	30		(10.152.214.856)	(12.008.039.636)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners' equity, repurchase issued stock	32			(543.677.406)	
3. Cash received from long-term and short-term borrowings	33			6.020.680.790	
4. Cash paid to principal debt	34		(17.046.830.294)	(25.241.568.048)	
5. Cash paid to financial lease debt	35		(17.010.030.251)	(23.211.300.010)	
6. Dividend, profit paid for owners	36			(15.420.782.000)	
Net cash (used in) provided by financing activities	40		(17.046.830.294)	(35.185.346.664)	
rece cash (used in) provided by imancing activities	10		(17.040.030.234)	(55.165.546.604)	
Net cash during the period $(50 = 20+30+40)$	50		(47.572.427.709)	(23.435.859.371)	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		204.756.220.545	30.533.213.380	
Influence of foreign exchange fluctuation	61				
CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61)	70		157.183.792.836	7.097.354.009	